

Candidate Pack
Retail Assistant
Full Time, 40 hrs per week
Fixed Term Contract, 9 months



Introduction

The Wallace Collection is an internationally outstanding collection which contains unsurpassed masterpieces of paintings, sculpture, furniture, arms and armour and porcelain. Built over the eighteenth and nineteenth centuries by the Marquesses of Hertford and Sir Richard Wallace, it is one of the finest and most celebrated collections in the world. So that it could be kept together and enjoyed by generations of visitors, the collection was given to the British Nation in 1897 and opened to the public in June 1900. It was an astonishing bequest and one of the greatest gifts of art works ever to be transferred into public ownership. The museum is internationally famous for its collection of French eighteenth-century art, Arms and Armour and for its Old Master paintings.

The museum is managed by the Director Dr Xavier Bray, who reports to a board of Trustees appointed by the Prime Minister, and is financed by a combination of grant-in-aid from central government and self-generated income.

We aim to engage with and diversify our audience and, before the pandemic, we attracted over 450,000 visitors a year to the museum.



Our priorities

The Collection is committed to providing access to as wide a public as possible and to helping visitors engage with this diversity. Our goal is to create a place of understanding, cultural pluralism, curiosity and learning. To do this, we plan to create a world-class visitor experience for all ages which stimulates engagement with our collection through a new programme of exhibitions, major gallery refurbishments and an enhanced and expanded digital presence.

Our strategic priorities are to:

- **To maintain, research and preserve the Collection for future generations;**
- **To broaden and deepen visitor engagement, connecting with audiences onsite and digitally;**
- **To build and support a strong exhibition programme;**
- **To lay a strong financial foundation for the future; and**
- **To embark upon a Masterplan programme to transform the museum.**



Role summary

We are looking for a Retail Assistant with the core mission of delivering the highest standard of customer service to all visitors. The Retail Assistant is welcoming, informative and engaged with the Collection and all it has to offer.

As a brand ambassador the Retail Assistant ensures that the stories about the Collection, exhibitions and merchandise are known to all visitors. Taking a proactive dialogue with visitors, the goal is to raise revenue for the Collection through retail purchases and donations maximising all income and fundraising opportunities.

This role reports to the Buyer and Retail Manager.



Role description

Retail Operations

- Welcome and greet all customers to the retail shop and ascertain the customer's needs and wants.
- Maintain outstanding store condition by adhering to merchandising protocols and strategies, and keeping excellent stock replenishment and display standards.
- Adhere to all stock policies for write offs and deliveries.
- Take an adaptable and resourceful approach to all daily retail operational procedures.
- Accurately record daily sales and transactions through the point of sale systems and provide excellent cash handling skills.
- Maximise all sales opportunities and take a proactive approach at engaging with potential customers. Recommend and display items that match customer needs.
- Have excellent and up to date product knowledge to encourage engagement and storytelling to customers.

Customer Service & Museum Operations

- Welcome all visitors and inform about the Collection and all the facilities it has on offer, such as our exhibitions, events, lectures and public tours.
- Deal with all visitor enquiries and comments in a timely and efficient manner by ensuring full and up to date knowledge of the Collection's programme and events.
- Actively engage visitors in the work of the Collection to encourage meaningful engagement and charitable giving.
- Uphold health and safety and emergency procedures ensuring visitors safety and security is always a priority.
- Work on occasional events and functions, which will require flexibility in hours worked.
- Any other tasks or duties requested by the wider museum team.

Person specification

Essential

- Experience in a customer or sales facing role.
- Visual merchandising and display experience.
- Working knowledge of stock control management.
- Experience of dealing with emergency procedures and following security requirements.
- Interest in and knowledge of the Collection and its activities.

Desirable

- Strong interpersonal skills and effective relationship management.
- Reliable and committed in working as part of a team on a rota basis.
- Ability to learn and retain new information quickly.
- Flexible, resourceful and adaptable in approach.
- Self-motivated and able to use initiative when working independently.
- Ability to think creatively and work within a team to solve problems.
- Confident in engaging with diverse groups of people.



Salary, benefits and working hours

The salary for this role is £27,352. In addition, the post-holder will receive 34 days annual leave (including Bank Holidays) and 2.5 'privilege' days. Holiday entitlement will be pro-rated according to the length of fixed term contract. Employees are also offered the following benefits:

- **NEST Pension Scheme**
- **Eye Tests**
- **Occupational Health Service**
- **Annual Flu Jab**
- **Employee Assistance Programme**
Services available 24/7 and 365 days per year to all employees
Free therapy service of up to six sessions per issue, per year (each session lasts 45-50 minutes)
- **First Aiders**
- **Access to Mental Health First Aiders**
- **Parental Leave**
- **Training and Development Opportunities**

For this post, the working hours are 40 hours per week, 9:15am to 5:15pm, 5 days per week over the period of Thursday, Friday, Saturday, Sunday and Monday inclusive.

How to apply

Please complete the Application Form, and the Equal Opportunities Monitoring Form, following the links provided on our website. Please note the equal opportunities form is used for monitoring purposes only and does not form part of the selection process. Both forms should be emailed to recruitment@wallacecollection.org by **midnight 29/01/2025**. Please note late applications or applications via a CV will not be considered.

Interviews for the role will take place week commencing, **03/02/2025**. Candidates who have been shortlisted for interview will be contacted after the closing date. Due to the large number of applications we receive, it will not be possible to contact or give feedback to candidates who have not been shortlisted for interview.

Start date: As soon as possible

Appointment to the role is subject to a satisfactory Basic Disclosure check. The Wallace Collection is an equal opportunities employer and welcomes applications from all sections of the community.



THE
WALLACE
COLLECTION

